2018 OVERVIEW

WHAT IS GÉANT?
WHAT IS TNC?
WHY TNC?
SPONSORSHIP
ADDITIONAL OPPORTUNITIES
PREVIOUS SPONSORS

2018 OVERVIEW

5 PLENARY TALKS
50 SIDE EVENTS
73 COUNTRIES REPRESENTED
113 PRESENTATIONS
154 SPEAKERS
781 PARTICIPANTS

TNC19.GEANT.ORG
GÉANT plays a fundamental role in Europe’s e-infrastructure, delivering the pan-European network for scientific excellence, research, education and innovation. Through its integrated catalogue of connectivity, collaboration and identity services, GÉANT provides users with highly reliable, unconstrained access to computing, analysis, storage, applications and other resources. It also provides a forum for collaboration, innovation and knowledge-sharing to foster the development of Internet technology and associated services for research and education.
WHAT IS TNC?

TNC is the largest and most prestigious European research networking conference. Once a year, TNC brings together over 700 of the leading figures and decision-makers from NREN organisations, research institutions, technology industries, government representatives, and some of the world’s premier networking and IT engineers. Together, TNC participants control a very substantial part of the annual information technology budget.

Through keynote speeches by renowned specialists, varying parallel sessions, demonstrations and presentations, the conference presents participants with a unique overview of the latest developments in networking, both in the technical field and in the area of application and management for research and education. Attendees represent a wide range of technical disciplines and interests, including the latest networking technologies, cloud, trust and identity, security and community engagement.

TNC19’s theme, FORGING DIGITAL SOCIETIES, is inspired by two main concepts. The idea that computer networks, by supporting human interactions, help to create and forge digital societies is combined with the innovative model of Estonia’s E-residence programme.
TNC provides you with a forum to present your products and services to a community of early adopters. By sponsoring TNC you will expand your business opportunities while shaping the future of research and education, bringing forth priceless rewards for your company and your networks. At TNC you will be able to present your solutions to key influencers and decision-makers in the fields of education, science and technology whilst increasing your visibility and learning about new markets.

As a sponsor you will be able to:

- Get exposure in the European and global research and education networking community.
- Build new relationships.
- Present your technical solutions to the experts in the field.
- Learn about the latest technology and service developments relevant to research and education.
- Join some of the world’s leading research networking executives, driving innovation and sparking creativity.
- Expand your business opportunities and meet leading thinkers in the global research networking community.
## Programme at a Glance

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<thead>
<tr>
<th>Date</th>
<th>Events</th>
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<tr>
<td>16 June</td>
<td>Side Meetings</td>
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<td></td>
<td><strong>Conference Day 1</strong></td>
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<td>17 June</td>
<td>Exhibition Lounge Open</td>
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<td>Opening Plenary</td>
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<td>Lightning Talks</td>
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<td>Parallel Sessions</td>
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<td>Opening Reception</td>
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<td>Kick-off Party</td>
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<td>Exhibition Lounge Open</td>
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<td>Parallel Sessions</td>
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<td>Tuesday Plenary</td>
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<td>Lightning Talks</td>
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<td>Conference Dinner</td>
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<td>19 June</td>
<td>Exhibition Lounge Open</td>
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<td>Parallel Sessions</td>
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<td>Closing Plenary</td>
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<td>20 June</td>
<td>Side Meetings</td>
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Platinum

€25,000

5 Full Conference Passes
12 m² Exhibition Space
3 Service Webinars
2 Two Page Advertorials in Connect Magazine
1 One Page Advertorial in Connect Magazine
3 days

Platinum Lounge Area

+ Conference Branding
Profile in Conference Newsletter

Included in sponsorship
Floor Plan

PREVIOUS SPONSORS
<table>
<thead>
<tr>
<th>Level</th>
<th>Full Conference Passes</th>
<th>Exhibition space</th>
<th>Conference branding</th>
<th>Service webinars</th>
<th>Advertorial one page</th>
<th>Advertorial spread two page</th>
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<tr>
<td><strong>Silver</strong></td>
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<td>6m²</td>
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<tr>
<td><strong>Bronze</strong></td>
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<td>4m²</td>
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**Included in sponsorship**

**Additional Opportunities**

**Previous Sponsors**
INCLUDED IN SPONSORSHIP

Conference Passes

The number of full conference passes depends on the sponsorship level. These will grant access to all sessions on the conference days, all catering, Opening Reception and Conference Dinner.

Exhibition Space

Depending on what package is selected, the booth will come with a backwall branded with your logo/design, including a carpet. A basic table with two chairs is included in the price.

Lounge Area

A dedicated area will be available to all Platinum sponsors for their use. Please note, this is not a private meeting room but a reserved space in TNC19's exhibitor lounge.

Conference Branding

Your company name and logo feature prominently on all conference and promotional materials, and on the TNC website.
EMERGING NREN PROGRAMME

For the second year running we would like to offer our sponsors the unique opportunity to contribute towards our Emerging NREN Programme. This programme aims to support young talent from emerging NRENs by enabling them to take an active part in TNC. Last year we were delighted to welcome to TNC18, 16 attendees from 14 emerging NREN countries.

Programme participants receive guidance and mentoring for the entire duration of the event, so they can share their knowledge and learn and use their acquired skills within their local community.

The programme, by harnessing the full potential of emerging NRENs, ultimately aims to help bridge the digital divide and support integration of these NRENs into the global research and education community.

Contact us to learn more about this rewarding initiative and how your organisation can support young talent.

“Meeting new people is never time wasted, especially when it broadens the whole NREN community and us as individuals”
ROUND TABLE SESSION

With over 750 delegates attending TNC each year, it may be challenging to interact with all the people you wish to meet. This year, one of our options on offer will help you overcome this challenge. By organising and participating in a round table discussion, the sponsor will have the opportunity to engage and interact with conference delegates in a targeted event. With the support of a GÉANT moderator you will gain insights from the research and education community whilst making your voice heard.

During this 75 minute round table session we will bring together approximately 12 - 18 participants who are specialised and/or interested in a selected topic (agreed in advance with you) that will be addressed during the session. The preparation will include calls with a GÉANT moderator. Approximately 2 months before TNC19, you will be given a delegate list from which to choose a selection of participants to invite to their session. GÉANT will set up the invitation process with the objective to fill up the round table session. A maximum of 2 representatives from your organisation will be able to join the session and interact as participants.

These sessions are part of the overall conference stream and are an ideal way to demonstrate thought-leadership within a particular topic area and to raise awareness of your organisation to the widest possible and most targeted audience.
A workshop is an ideal forum for organisations wanting to work at a detailed technical level with a core audience. This format allows an organisation to bring together its own experts with the NRENs’ technical teams and other participating institutions to present and discuss new and emerging technologies and techniques.

Workshops take place as half-day events on the days before or after the main conference and so do not conflict with other conference sessions. To ensure attendees make the necessary travel arrangements, workshops should be booked well in advance.

Events can range in size from very small to large and refreshments can be included if required.

GÉANT will work with workshop organisers to help maximise visibility and attendance of these events.
TNC is not just about R&E networking and technology, it's also about people networking.

It provides a chance for experts from around the globe to meet and catch up with old friends and colleagues and make new connections.

This year on the first evening, TNC will host a kick-off party for all attendees.

This will be an ideal opportunity for sponsors to raise their profile with hundreds of people in one lively social event.

If you would like to support this event please contact the sponsorship team.

PRICE ON APPLICATION

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PREVIOUS SPONSORS

PLATINUM

- Ciena
- ECI
- Google
- Microsoft
- NORDUnet

GOLD

- Dropbox
- Juniper
- ownCloud

SILVER

- ADVA
- ATER
- Amazon
- Box
- CORSA
- Extreme
- Flexoptix
- Internet Society
- Huawei

BRONZE

- Jisc
- PSNC
- RIPE NCC
- UNINETT
For more information please contact us:
TNC-SPONSORSHIP@LISTS.GEANT.ORG
TNC19.GEANT.ORG